

JEFFREY CLINTON

Founder | Technology Strategy & Commercial Growth

Florida • CHYPHNX@pm.me · [CPX Agency](#) · [GitHub](#) · [Credly](#)

Commercial leader and independent technology founder connecting Northern California field-to-regional experience with business development, cybersecurity program coordination and source-governed venture work.

CORE STRENGTHS

Commercial growth • Territory development • Team leadership • Strategic partnerships • Product strategy

CAREER EXPERIENCE

CPX Agency / CHYPHNX | Founder, Independent Venture & Program Development | *Current*

- Organize commercial plans, requirements and public-safe source evidence across cybersecurity, identity, decision-support and human-systems initiatives.
- Use stage-gated reviews to distinguish research, prototype work and implemented controls; develop partner positioning and public portfolio materials.

SolarCity | Field Sales → Northern California Regional Leadership | *2013–2016*

- Progressed from front-line field sales into regional leadership; supported territory development, recruiting, team coaching and market execution.
- Explained technical solar solutions and financing and coordinated customer requirements with delivery handoffs.

Sunrun | District Management | *Earlier career*

- Supported field and retail-partner activity, coaching, staffing, location performance reviews and operating routines.

Vivint / Platinum | Area Sales Management | *Earlier career*

- Recruited and coached residential security sales teams, supported territory execution and customer-to-installation coordination.

SELECTED SUPPORTING EVIDENCE

Public source examples: CPX Identity limited interface (merged PR #50), information-boundary safeguards (merged PR #38), CPX portfolio architecture (merged PR #66).

PROFESSIONAL LEARNING

IBM Cybersecurity Analyst Professional Certificate (2023 issued record). Additional issuer-linked learning: IBM security; Wharton business and quantitative modeling; Stanford / DeepLearning.AI machine learning; Duke DeFi. UMGC cybersecurity/data-science studies (not a completed degree).